

pavilion

# Intro to Pavilion

Informational session & walkthrough



## WHAT IS PAVILION?

Pavilion is a free tool that makes it easy to find a cooperative contract across the cooperatives you're a member of or our library of more than 100,000 active contracts.

With Pavilion, you can search across the widest number of contracts and suppliers. See contracts from your neighbor's filing cabinets or regional/national purchasing cooperatives, then expedite your due diligence process, and streamline supplier interactions - all in one place.



## HOW DOES PAVILION WORK



### **Find the right contract, fast**

Discover 40,000+ vendors across 100,000+ contracts from sources like DIR, TxSmartBuy, TIPS, BuyBoard, HGACBuy, City of Austin, Tarrant County, Sourcwell, OMNIA and more with one simple search.



### **Expedite your due diligence**

Download or view all due diligence documents directly in your browser & quickly search for keywords within the documents.



### **Streamline supplier interactions**

Contact multiple suppliers at once to quickly get pricing, so you can issue a purchase order. If you don't hear back within a few days, our customer success team will reach out again on your behalf to encourage the supplier to respond.



## THE SUPPLIERS YOU WANT FROM THE COOPERATIVES YOU LOVE

- TXSmartBuy
- HGACBuy
- TIPS
- Goodbuy
- DIR
- Choice Partners
- Buyboard
- ESCs 5, 6, 11, 18, 19
- City of Austin
- Tarrant County
- OMNIA, Sourcewell, and many more



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# Asynchronous Walkthrough



## HOW TO GET STARTED



### **Create your free account at [WithPavilion.com](https://WithPavilion.com)**

Creating your account takes 30 seconds, customizes your experience, provides access to contract documents & gives you the ability to contact multiple suppliers at once.



### **Try your first search**

Search for anything such as Texas Airsystems, Elevator Maintenance, or Standing Desk.



### **Schedule a walkthrough**

Learn best practices with a personalized session for your team



# Filter for your cooperatives

## Search filters

When you search, we'll only show you contracts that meet these compliance requirements in the results.

- Only show contracts with confirmed cooperative language in search results

These contracts have verified cooperative terms in the contract documents. We always show you your own entity's contracts.



- Only show approved cooperatives and entities I can use (BuyBoard, Texas Department of Information Resources (DIR), Houston Galveston Area Council, Houston-Galveston Area Council (H-GAC), Texas SmartBuy, NCPA, Sourcewell, Purchasing Solutions Alliance (PSA), Omnia Partners, OMNIA, The Interlocal Purchasing System (TIPS), Choice Partners, General Services Administration (GSA), GSA Cooperative, Goodbuy Purchasing Cooperative, Goodbuy Purchasing Cooperative, Williamson County)

- See all cooperatives and entities on Pavilion

- Show GSA contracts in search results



# Multiple contracts for each good/service

 zero turn lawn mower 

**Turf and Grounds Maintenance Equipment, Parts, Accessories, Supplies, Related Equipment, and Services** [View contract](#)

National Cooperative Purchasing Alliance (NCPA) shareable contract led by Region 14 ESC, TX

Supplier details  
**Scag Power Equipment**

Confirmed in contract scope: Zero-Turn Mowers  
Confirmed in contract scope: Syand-On Mowers

**MRO (Maintenance, Repair and Operations of Facilities and Grounds) Supplies, Equipment, Tool Rental, Sales and Services** [View contract](#)

The Interlocal Purchasing System (TIPS) shareable contract led by Region 8 ESC, TX

Supplier details  
**American Lawn and Garden AL and G LLC**

Confirmed in contract scope: Echo. zero turn  
Confirmed in contract scope: mower

**Grounds Maintenance Equipment** [View contract](#)

Sourcewell shareable contract led by Sourcewell, MN





# Review contract details & documents

## Grounds Maintenance Goods & Services

TIPS shareable contract led by [Region 8 ESC, TX](#)

Contract # 220902 Expires 11/30/2025

Contract Source: <https://www.tips-usa.com/...>

## Confirmed in Contract Scope

- Grasshopper Zero-Turn Lawn Mowers
- Grounds Maintenance Equipment
- Midmount
- Frontmount

### Contract Documents (4)

Contract   
220902/220902\_CONTRACT\_Grounds\_Maintenance\_Moridge\_Manufacturing

Bid Solicitation   
220902/220902\_RFP\_Specifications

[Jump to Specifications](#)

Bid Solicitation   
220902/SEPTEMBER2022\_BID\_AD\_POST\_NOVEMBER\_AWARD

Bid Tabulation   
220902/220902\_Grounds\_Maintenance\_BIDRESP

[Download all](#)

The screenshot shows a PDF document titled "TIPS VENDOR AGREEMENT". The document is displayed in a viewer window with a search bar at the top showing "1 of 48" pages. The main content of the document is centered and reads: "TIPS VENDOR AGREEMENT" in bold. Below this, it states "Between Moridge Manufacturing, Inc. and (Company Name)". Further down, it identifies "THE INTERLOCAL PURCHASING SYSTEM (TIPS), a Department of Texas Education Service Center Region 8 for TIPS RFP 220902 Grounds Maintenance Goods & Services (Includes Turf Maintenance but not Installation)". The document also includes a "General Information" section which states: "The Vendor Agreement ('Agreement') made and entered into by and between The Interlocal Purchasing System (hereinafter 'TIPS') a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686 and the TIPS Vendor. This Agreement consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth shall control unless otherwise agreed by the parties in writing and by signature and date on the attachment." A final paragraph states: "A Purchase Order ('PO'), Agreement or Contract is the TIPS Member's approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed between the Vendor and TIPS Member should be added as addendums to the Purchase Order, Agreement or Contract. Items such as certificate of insurance, bonding requirements, small or disadvantaged business



# Contact multiple suppliers at once

## Message DeWinne Equipment Company, Inc.

You may want to ask for details on contract scope, quotes, or pricing. We'll pass along your message, and you can expect a response directly from the supplier to your email inbox in 1-3 business days.

I'm reaching out because we're interested in purchasing 10 zero turn lawn mowers.

Please confirm availability, as well as cooperative pricing for purchase using this The Interlocal Purchasing System (TIPS) contract (220902). Please inform me if this is available on other contracts for a better price as well. We're located in Williamson County, TX.

Thank you!

Do you want to send this message to any of the 61 other suppliers on contract?

- DeWinne Equipment Company, Inc. Local
- Brazos Trailer Manufacturing LLC Local
- Texsport Turf Professionals LLC Local
- Grand Landscapes Local

[Back to Contract](#)

[Send to 5 suppliers](#)



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